



## ANREV TRAINING (SYDNEY)

ANREV is pleased to invite you to register for our training course in Sydney on 3<sup>rd</sup> December 2019. Experts from the industry will cover specific modules of the INREV Guidelines including reporting, sustainability, performance measurement and INREV NAV.

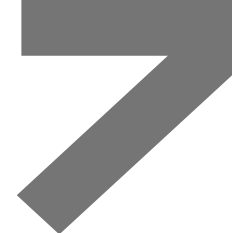
This course is designed to introduce attendees to the non-listed real estate industry, through a presentation of the INREV Guidelines covering all the major aspects of investing indirectly .

**Date** : **Tuesday 3 December 2019**

**Time** : **08:00-12:30**

**Location** : Lendlease office, Level 14, Tower Three, International Towers Sydney, Exchange Place, 300 Barangaroo Avenue, Sydney

**RSVP** : [flora.fung@anrev.org](mailto:flora.fung@anrev.org)

**TRAINING PROGRAMME**

Agenda	:08:00	Registration & Breakfast
	08:30	Course Introduction Amélie Delaunay, ANREV
	08:40	Reporting Tjarko Edzes, Bouwinvest
	09:15	INREV NAV Vincenzo Dede, PwC
	10:00	Sustainability Andrew Cole, Lendlease
	10:45	Coffee Break
	11:00	Performance Measurement Callum Bramah, The GPT Group
	11:30	Liquidity Alex Crossing, CBRE Global Investment Partners
	12:00	ANREV/INREV/NCREIF-PREA Global standards initiatives Introduction to the TGER Total Global Expense Ratio Amelie Delaunay, ANREV Vincenzo Dede, PwC

## SPEAKERS BIOS

**Amélie Delaunay**

Director, Research & Professional Standards  
ANREV

Amélie Delaunay is the Director of Research and Professional Standards for ANREV. She is responsible for the development and implementation of ANREV's Research, Performance Measurement and Professional Standards programmes in Asia Pacific, including market information and performance indices, global surveys and promotion of best practices for the industry.

Amélie has more than 17 years of experience in the real estate industry and a strong real estate consulting background initially with Ernst & Young. She has been based in Asia for more than 13 years.

Educated at the Sorbonne in Paris, where she was awarded a post graduate degree in Urban Geography, Town Planning and Real Estate, Amélie also has an Advanced Master's Degree in Urban and Real Estate Management from ESSEC Business School in Paris. Amélie is a member of the Royal Institution of Chartered Surveyors..

**Alex Crossing**

Regional Head – Asia Pacific  
CBRE Global Investment Partners (GIP)

Alex Crossing has worked across the Singapore and Sydney office since 2008. She is responsible for managing the Asia Pacific component of global investment mandates, sourcing and undertaking due diligence on investment opportunities. Ms. Crossing is on the GIP Executive Committee and represents GIP on the group's Global Responsible Investment Management Committee.

Alex joined the CBRE GIP team in 2008 after spending four years with CB Richard Ellis in Hong Kong as a Director within the CBRE Consulting business. Ms. Crossing performed a regional role working with CBRE Consulting teams across Asia providing strategic investment advice including market entry strategies, feasibility/highest and best use assessments as well as research and analysis relating to real estate acquisition and disposition. Ms Crossing was also a Property Manager for AMP Capital and she started her career in the real estate sector as an Analyst for Tourism Asset Holdings Limited (TAHL) in 1997. Alex has a degree in Business from the University of Technology Sydney, is a Graduate of the Australian Institute of Company Directors and has completed RIAA's Responsible Investment Essentials.

## SPEAKERS BIOS

**Tjarko Edzes**

Director Asia-Pacific Investments  
Bouwinvest

As a Director Asia-Pacific Investments at Bouwinvest REIM, Tjarko is responsible for Bouwinvest team and investment activity in the Asia-Pacific region, which is including exposure to all the main property sectors in Australia. Tjarko recently relocated to Sydney to set up Bouwinvest Asia-Pacific office. Bouwinvest targets EUR1.5bn of real estate investments in the region. Investments come through a variety of structures including primary funds, secondaries, listed REITs, co-investments, club deals and joint ventures. Recent deals include a co-investment in a Hong Kong neighbourhood retail portfolio, a EUR150m residential-for-rent portfolio in central Tokyo, a co-investment in a prime logistics/industrial site in Singapore, a commitment as founding investor to a club targeting residential-for-rent assets in Shanghai, and a follow-on investment in its existing partnership targeting student accommodation in Sydney and Melbourne.

Tjarko Edzes joined Bouwinvest in 2014 and has over 22 years of experience in the international real estate and fund management industry with companies such as CBRE Global Investors, ING REIM and Unibail-Rodamco. These roles included portfolio management, asset management, (re)development and transactions. Tjarko has been active in both direct as well as indirect property investment, in Europe and Asia-Pacific. Tjarko serves as a member of the Bouwinvest Investment Committee and as a member of several Advisory Boards for the structures that Bouwinvest is invested in, and holds Masters in Law as well as Business School.

With assets under management of approximately EUR 10.3 billion (AUD 16.6 billion), Bouwinvest Real Estate Investment Management (REIM) B.V. is a large independent real estate investment manager in the Netherlands. Bouwinvest's anchor investor is bpfBOUW, the EUR 57.6 billion (AUD 93.3 billion) Dutch construction workers pension fund. BpfBOUW has with 20% a substantial allocation to real estate. The Dutch real estate portfolio is categorised into a family of sector funds: Residential Fund, Retail Fund, Office Fund, Hotel Fund and a Healthcare Fund.

## SPEAKERS BIOS

**Andrew Cole**

General Manager - Sustainability Investment Management, Australia  
Lendlease

Andrew joined Lendlease in 2007 as Global Corporate Social Responsibility Reporting Manager and was appointed to his current role in August 2018. In his role, Andrew is responsible for the strategic integration of environmental, social and governance factors into the management of Lendlease's unlisted property funds and direct mandates, contributing to Lendlease's aspiration to be recognised as a leader in sustainability and responsible property investment.

At Lendlease, Andrew has held senior positions across sustainability and corporate affairs functions for both Lendlease Corporation and Lendlease Property Australia, where he contributed to communications, had oversight of international partnerships for sustainability, corporate reporting and contributing to strategic new business opportunities across Property.

Andrew has over 17 years' experience in both Corporate and Government sustainability strategy and policy. Prior to joining Lendlease, Andrew worked for the Sustainability Unit at the NSW Department of Planning, where he worked for 7 years coordinating industry consultation, training and communications for sustainable planning policy, specifically the Building and Sustainability Index (BASIX).

Andrew is on the Property Council of Australia's National Sustainability Roundtable, is Deputy Chair of the City of Sydney's Better Buildings Partnership and represents Lendlease on other industry forums, locally and internationally.

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## SPEAKERS BIOS



**Vincenzo Dede**

Director  
PwC Australia

Vincenzo is an experienced Director in the Audit and Advisory practice specialised in the real estate sector. He has been working for PwC in Italy, Luxembourg and Sydney.

He is deeply involved in the management of the Real Estate practice and currently working in the "Align and Connect" business, which is a business that involves identifying and creating joint business relationships with Start-ups in full growth phase (Fin-tech, Prop-tech, Health-tech etc.) and referring them to PwC non-audit clients.

In the past, he has been the engagement leader for an assurance client portfolio of AUD 2.3m, Human Capital coordinator and supervisor for a group of 50+ Associates and Trainees and involved in developing the Luxembourgish RE Advisory practice. He is also part of the PwC Australia INREV technical team. He has expertise in IFRS, Italian, French and Luxembourg GAAP for Real Estate (valuations, impairment, going concern, financing).



**Callum Bramah**

Head of Corporate Development & Research  
The GPT Group

Callum joined GPT Group in January 2014 and is responsible for driving group and divisional strategy, M&A and fundamental property research. Callum is a member of the GPT Group Investment Committee. Prior to GPT Group, Callum worked at Macquarie for 11-years where he held the roles of Head of Property Research for Asia-Pacific based in Hong Kong, Head of Property Research for Australia, Head of Transport Research for Australia, Senior Analyst Consumer & Retail for Australia. Callum has a Master of Commerce from the University of New South Wales, a Master of Business Administration from the University of Technology Sydney and a Bachelor of Science from the Australian National University.